# ARRUAL REPORT

FY 2021

April 2021 - March 2022



#### **DIRECTORS' LETTER**

As Mountainlands enters its 30th year, we are proud of our impact in the Wasatch Back community and are grateful for many new opportunities on the horizon. Throughout the pandemic, our board and staff worked tirelessly to provide and advocate for housing opportunities in Utah's beautiful Summit and Wasatch Counties.

Our successes are the result of the collective efforts of countless individuals and organizations, from teams of construction workers to local government staff, from property managers to foundations and lenders, from engineers and architects to title companies all working towards the common goal of creating equitable housing opportunities in our community.

During this past fiscal year (April 2021 to March 2022), these diligent professionals, and many more, supported Mountainlands as we ensured the continued success of our nine rental communities, secured significant funding for advocacy work, completed 82 new homes, and laid the groundwork for future opportunities. For the impact these wonderful people have had on our community, we say thank you.

Safe, affordable homes are foundational to equitable, prosperous and happy communities. As always, there is more work to be done and we invite you to join us.

In partnership,

Pat Matheson, Executive Director Steve Laurent, Managing Director



# **OUR FINANCIAL SUPPORTERS** FY 2021

#### \$25,000 - \$50,000

American Express National Bank

George S. and Dolores Doré Eccles Foundation

#### \$10,000 - \$24,999

Ally Bank
DesBarres Family Fund
Promontory Foundation
US Bank Foundation
Wells Fargo

#### <u>\$5,000 - \$9,999</u>

First Community Bank
Mountainlands Board of
Trustees
Park City Board of Realtors
Park City Community
Foundation

#### \$1,000 - \$4,999

Nancy Erni Rena Jordan Park City Sunrise Rotary RET Ventures Bob & Susan Richer Summit Sotheby's

#### <u>Up to \$999</u>

Laura Elton

Danielle M. Adams Kathrvn Bair Brian Balls Craig Bargowski Andv Beerman Jeff Bradshaw Krissa Bolton Alexis Brown Colleen Chytka Coalition Title Agency **Brandi Connolly Brian Connolly Becky Cranney** Crisco Development Angela Davis Michael Demkowicz Bob DePasquale Alden Dow Thomas Eddington

Lisbeth Fahey Letty Flatt Strike Fongeallaz Cheryl Fox Kimber Gabryszak Heidi Gatch Shari Gottlieb Monika Guendner Deb Hartlev Tim Henney Jack Hodgkins Ryan Hoffman Christina Kim Trumbull King Chris Lampe Amy Laurent Steve & Anne Laurent Richard Livingston Daniela Lo Feudo Scott & Carol Loomis Pat & Emma Matheson Mary McEntire Kaitlin McHugh Kathleen Mears Meaghan Miller-Gitlin Veronica Monrov Sam Mueller Jeanette Murphy Nationwide Drafting & Office Supply Nan & Tom Noaker Jessica Norie Mary Ann Pajakowski Ed Parigian Pop Park City Susan Poulter Stephen Pranke **Emily Quinton** Myles & Joy Rademan Beth Rossi David Ruesch Alma Ruiz Michelle Sammartino Elizabeth Schirf Carrie Sheinberg Stephen A. Skony Mary Christa Smith Annette Sneed Ruth & Bob Stephens Ashley Tucker Patti Wells Rob Wells **Brent Whitford** Robin Whitney Jan Wilking Katie Wilking

Jaret H. Winn
"Winnie" and Nancy Winn
Nann Worel
The Wright Family
Katie Wright
Diego Zegarra
Guillermo Zelaya

# **BOARD OF TRUSTEES**

**Bob Richer, President** Mary Christa Smith, **Vice President** Ryan Hoffman, Secretary Jeff Bradshaw, Treasurer **Thomas Eddington** Kimber Gabryszak Jessica Norie Katie Wilking Guillermo Zelaya **Brian Balls** Alma Ruiz Alexis Brown **Chris Lampe** 

#### **STAFF**

Pat Matheson, **Executive Director** Steve Laurent. **Managing Director** Scott Loomis, Senior Consultant Laura Elton, Finance Manager Becky Cranney, Self Help Coordinator Dani Ruiz, Housing Associate Preston Sessions, Construction Supervisor Dalan Duncan, **Assistant Supervisor** Matt Naylor, Assistant Supervisor

#### **CENTRAL VILLAGE CONDOMINIUMS**

Central Village Condominiums, our 64-unit condominium project in Silver Creek Village near Park City, was completed this year. Begun in September 2019, all units are now occupied or under contract. Under a permanent deed restriction, half of the units were sold to working households earning less than 60% of the median income for Summit County and the remainder to those earning less than 80%. The average sale price for the one-, two- and three-bedroom condos was \$230,000 and buyers' household income averaged \$56,000. Ten of our lower-income owners received a \$14,900 downpayment assistance grant through Mountainlands via the Federal Home Loan Bank of Des Moines. Electric Vehicle chargers were donated by Utah Leaders for Clean Air.

We'd like to thank our partners in this successful endeavor: First Community Bank; Pentalon Construction; Elliott Workgroup Architects; Summit County for supporting the project through reduced and waived fees; Community Solutions and Sales for managing the homeowners association; Silver Creek Village master developer Matt Lowe, President of Village Development Group, for donating the land; and most importantly the 64 new owners/families in Central Village Condominiums.



#### **CENTRAL VILLAGE APARTMENTS**



AT A GLANCE

- · 40 rental units for local employees.
- Workforce units required by Summit County; land donated by Silver Creek Village master developer.
- · Near parks, community gardens, trails and future school site.

In February 2022 we completed Central Village Apartments, a 40-unit apartment community in Silver Creek Village for local employees earning less than 60% of the area median income. We are excited to see 40 families and individuals moving into their one-, two- and three-bedroom units this spring.

Special thanks to our partners:

Ally Bank, construction financing
Rocky Mountain CRC, permanent financing
Olene Walker Housing Loan Fund, gap financing
Utah Housing Corporation, Community Funds
Village Development Group, land donation
Summit County, fee waivers
Sellers Group, property management
Pentalon Construction, builder
Elliott Workgroup, architects.

## **SELF HELP PROGRAM**

After nearly 20 years and a total of over 160 homes, Mountainlands will be discontinuing the Self Help program in Summit County in 2022. This year, we completed ten single-family homes through the USDA's owner-build program with another 21 to be completed in 2022, our final Self Help homes. Each participant group had its share of challenges and we are grateful to have worked alongside so many wonderful people as they built their homes. We sincerely appreciate the USDA Rural Development office in Utah and our friends at RCAC for their unwavering support and the impact we made together for hundreds of our neighbors in Summit County, Francis, Kamas and Oakley.







TO ALL SELF HELP HOMEOWNERS, VOLUNTEERS AND STAFF - **THANK YOU!** 







# **PROJECTS UNDER WAY**

# PARKVIEW PLACE

**Heber City** 

49 lot subdivision with thirteen single family homes, six duplexes and thirty townhomes entitled and improved by Mountainlands.

Priority for "community builders" teachers, emergency responders, public service workers, healthcare professionals and other essential workers.

The first phase of fifteen homes is underway. Two additional lots are being sold to Wasatch County School District for construction by students for teachers.



University of Utah Masters of Architecture students enhanced duplex home design for increased energy and reduced construction waste (rendering above by University of Utah students).

Utah Outdoor Recreation Grant funded construction of climbing walls in the centrally located public park dedicated to Heber City by Mountainlands.

Thank you to our financial partners for the project: RCAC, Grand Valley Bank, Alta Bank, and the Wasatch County Housing Authority.

# **MINEROS APARTMENTS**

Silver Creek Village, Summit County

# \$4.6 million

of low income housing tax credit (LIHTC) equity awarded in December 2021.

# 24 units

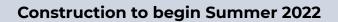
One through fourbedroom units with setaside units for domestic violence victims.

# Neighborhood highlights

Community garden, school site, parks, retail/restaurants, splash pad.

### Financial Partners

Village Development Group (land donation), Glacier Bank (loans), Raymond James (tax credit investor).



# **SUPPORTING THROUGH** STEWARDSHIP

# **THROUGH**

Mountainlands secured recently funding to establish and staff an independent Housing Advocacy Center. Principal financial supporters are Park City Municipal Corporation through a Diversity, Equity and Inclusion grant and the Park City Foundation Community which from garnered commitments individual donors.

**IMPACT** 

**ADVOCACY** 

The Center will focus on increasing housing equity on two fronts: (1) by advocating for new and expanded housing opportunities through building support for new projects, educating stakeholders and the public, and supporting equitable policies; and (2) by providing direct, individualized assistance to persons seeking housing, with a focus on underserved and Latinx community members.

The work of the Center will help to fill a critical gap in our community and will need broad community support as it gets established over the coming year. Please contact Mountainlands if you would like to financially support this important step toward increased housing equity in our community.

In addition to maintaining our properties and projects. own Mountainlands continued to assist others with stewardship of existing housing opportunities.

Under a professional services agreement with Summit County, we provided oversight and assistance with managing nearly 200 for sale and 30 rental units under County deed restrictions. This included assisting owners, HOAs and property managers in understanding and navigating unit requirements and assisting buyers, sellers and lenders with unit transfers. Mountainlands also worked with the Summit County Assessor's Office to ensure accurate assessment of price-restricted units.

In Park City, Mountainlands continued its support of PCMC's application process for affordable units, and in Wasatch County we continued our long-time partnership with the Wasatch County Housing Authority to manage its multifamily properties. We are proud of our work with these and other partners in helping to ensure that existing housing opportunities remain available and accessible to local employees and families.

# SHARING **KNOWLEDGE &** EXPERTISE

We continue to serve as a resource to local governments, nonprofits, developers and others throughout the Wasatch Back who are seeking to better understand and work on housing solutions.

On a formal basis, Mountainlands was engaged by South Summit School District in February 2022 to evaluate and propose solutions for addressing housing availability and affordability issues for District employees. Housing has become an important factor in hiring and retaining staff for the District, as it has for so many local employers.

As a development consultant, this year we continued to assist the developer of Discovery Ridge and a developer in Silver Creek Village in identifying and qualifying eligible purchasers and educating homebuyers and lenders on applicable housing requirements and restrictions. In the coming year we anticipate an increase in our role as consultant and resource to those local organizations, businesses. service providers and municipalities seeking to create new housing opportunities.

# JOIN US IN THIS IMPORTANT WORK.

MCHT@HOUSINGHELP.ORG



Mountainlands Community Housing Association dba Mountainlands Community Housing Trust (Mountainlands), a 501(c)(3) nonprofit organization, was founded in 1993 to address housing affordability in Summit and Wasatch Counties, Utah. Our mission -- to create, preserve and advocate for affordable housing -- addresses the dual problems of housing affordability and availability on three fronts: acquisition and new construction for affordable housing, direct assistance in securing housing and needed basic services, and education and advocacy to promote housing policy.

Over the past 29 years, we have developed, rehabilitated, entitled or assisted in the construction of over 900 affordable housing units. With your help, we are prepared to adapt to meet the over-changing housing needs in our community.

housinghelp.org